Crystal Stewart
Jesse Strzok
Erik Shellenberg
Bob Weybright
Kevin Besler
Maire Ullrich
Laura McDermott
Dan Donahue
Teresa Rusinek
Jim O’Connell

Laura McDermott
Amy Ivy
Anna Wallis
Chuck Bornt

http://enych.cce.cornell.edu/index_real.php
Combined 3 existing regional teams plus additional associations
- Capital District Vegetable and Small Fruit Program
- Hudson Valley Fruit Program
- Northeast New York Fruit Program

Three year process of developing good will and trust
13 extension educators covering 16 counties

- Vegetables 877 farms - 17,283 acres
- Tree Fruit 855 farms - 13,625 acres
- Small Fruit 364 farms - 883 acres
- Grapes 146 farms - 617 acres
- Business Management / Marketing
- Economic development
- GAPS
Value of Regional Area Teams

- Association Resource that is enhanced by addition of expanded specialist coverage
- Provide high quality extension for farmers and associated businesses in the regions
- Carry out applied research and demonstration trials on farms
- Specialized educators with formal relationships with faculty
- Replacement in part for faculty R/E positions
**Value of Regional Area Teams**

- **Sharing of workload**
  - Research and extension
  - Reporting
  - Newsletters – quality, impact

  \[ N \geq 3 \text{ changes the workload dynamic} \]

- **Uniform oversight**
  - AMG representing the Counties – program oversight
  - Salary and management of grants and contracts
<table>
<thead>
<tr>
<th></th>
<th>2005</th>
<th>2015</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Regional Program Budgets</strong></td>
<td>2,004,000</td>
<td>3,807,000</td>
<td>90%</td>
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<td><strong>Association Shares</strong></td>
<td>1,473,000</td>
<td>1,782,000</td>
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<td><strong>Smith-Lever (Federal)</strong></td>
<td>336,000</td>
<td>620,000</td>
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<td><strong>Program Generated Income</strong></td>
<td>195,000</td>
<td>1,406,000</td>
<td>620%</td>
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<tr>
<td><strong>Total Educator FTE</strong></td>
<td>25.5</td>
<td>37.5</td>
<td>47%</td>
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<tr>
<td><strong>Total Support Staff FTE</strong></td>
<td>2.5</td>
<td>12.0</td>
<td>380%</td>
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<tr>
<td>ENY Commercial Hort</td>
<td>2005</td>
<td>2015</td>
<td>Change</td>
</tr>
<tr>
<td>---------------------</td>
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<tr>
<td>Total budget</td>
<td>409,000</td>
<td>953,000</td>
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<tr>
<td>Association Shares</td>
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<tr>
<td>Total Educator FTE</td>
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<td>Funding source</td>
<td>Faculty led</td>
<td>Educator led</td>
<td></td>
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<tr>
<td>---------------------------</td>
<td>-----------------</td>
<td>-----------------</td>
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<tr>
<td>NYS</td>
<td>$162,058 (19)</td>
<td>$88,000 (2)</td>
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<td>USDA</td>
<td>$508,452 (15)</td>
<td>$362,106 (5)</td>
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<td>Federal S/L</td>
<td>$74,998 (4)</td>
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<td>Regional (e.g. SARE, NEIPM)</td>
<td>$972,532 (20)</td>
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<tr>
<td>Commodity groups</td>
<td>$6,442 (6)</td>
<td>$82,341 (20)</td>
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</tbody>
</table>

22 faculty
Our future has to be seen through the prism of:

- Major changes at the University level – the next 10 years will change more than in the last 40!
  - The new budget model
    - Every extension faculty represents a lost teaching opportunity
  - Rearrangement/merging of departments
    - School of Plant Science
  - Loss of extension faculty, and increased number of faculty with R/T responsibilities
- Sequestration
- Ongoing stressors at the state and county government
- The need for increasing levels of external support for both on and off campus activity
- Potential for Federal Formula capacity funds to go competitive

Teams are the only way that we as a system can take control of our own destiny!
In NY a unique partnership between local government and Cornell University – The ENYCHT represents a new model that integrates Cornell and Association positions.