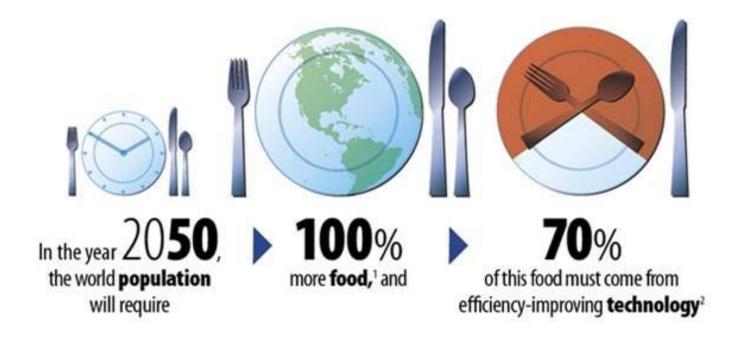
# Cornell CALS

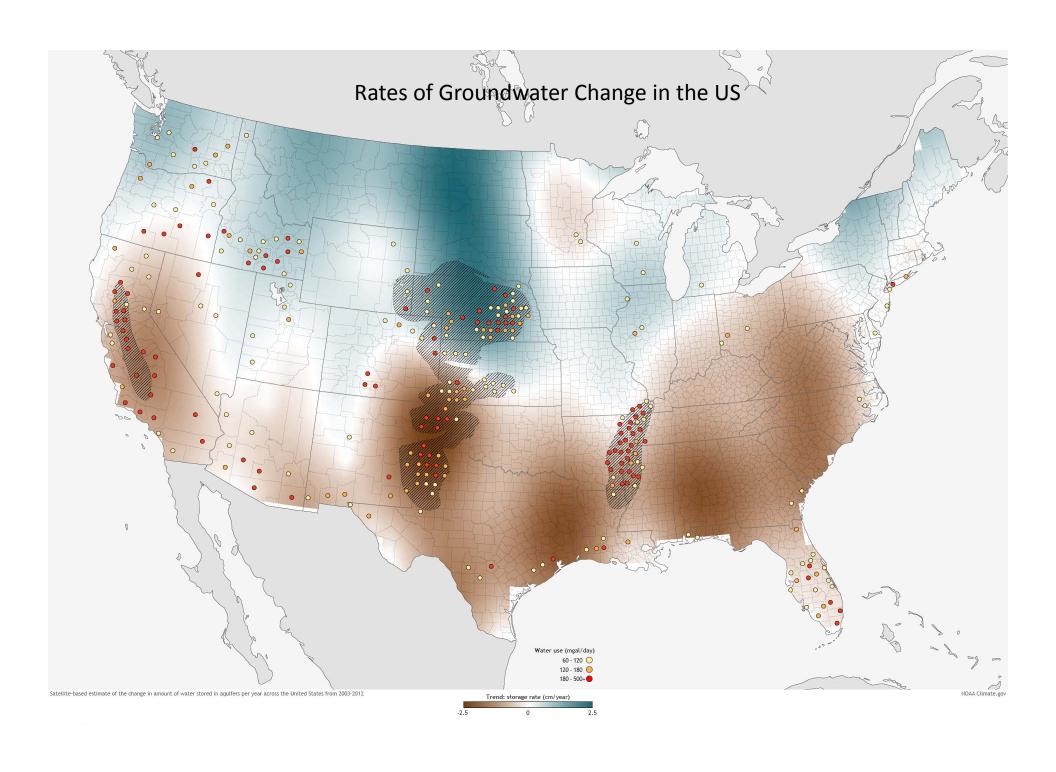
Life-Changing Research, Education and Outreach

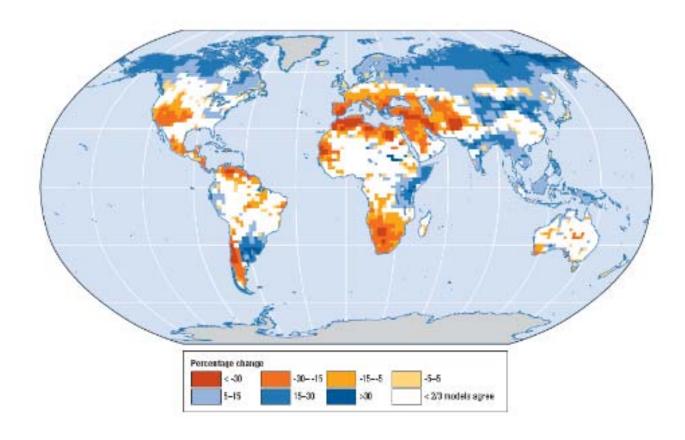




# The Land Grant Mission in 2018: Why R&D innovation in ag matters to farmers & consumers in the future







# Projections Source: ClimAid, NYSERDA, DEC

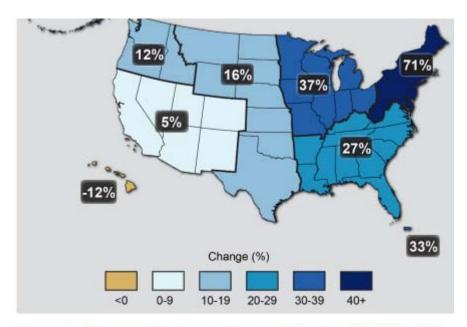
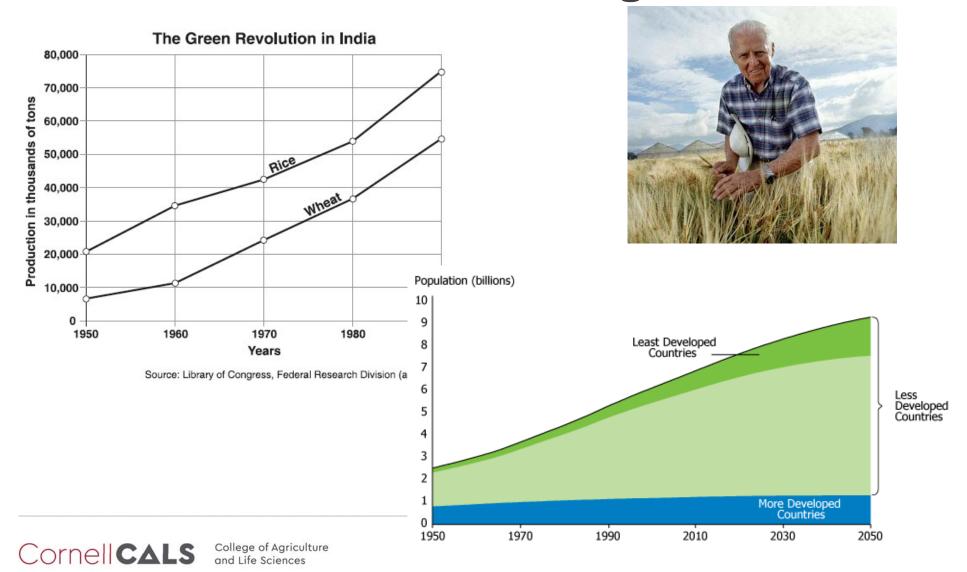


Figure 1. Observed increase in precipitation 1958-2010.9

| <ol> <li>Saratoga Springs (Region 5). Full range of changes in extreme events: Low Estimate (10<sup>th</sup> Percentile), Middle<br/>Range (25<sup>th</sup> – 75<sup>th</sup> Percentile), High Estimate (90<sup>th</sup> Percentile).</li> </ol> |  |          |                      |                     |                    |  |  |  |  |  |
|---|--|----------|----------------------|---------------------|--------------------|--|--|--|--|--|
|   | Extreme event  | Baseline | 2020s                | 2050s               | 2080s              |  |  |  |  |  |
| Heat Waves &<br>Cold Events   | Number of days per year with maximum temperature exceeding |          |                      |                     |                    |  |  |  |  |  |
|   | 90°F   | 10       | 14 (17 to 22) 23     | 22 (27 to 41) 50    | 27 (35 to 70) 82   |  |  |  |  |  |
|   | 95°F   | 1        | 1 (2 to 4) 7         | 3 (3 to10) 18       | 3 (6 to 25) 42     |  |  |  |  |  |
|   | Number of heat waves per year                              | 1        | 2 (2 to 3) 4         | 3 (4 to 6) 7        | 4 (5 to 8) 9       |  |  |  |  |  |
|   | average duration   | 4        | 4 (5 to 5) 5         | 5 (5 to 6) 6        | 5 (5 to 7) 9       |  |  |  |  |  |
|   | Number of days per year with min. temp. < 32°F             | 155      | 123 (127 to 136) 139 | 98 (104 to 119) 125 | 77 (84 to 109) 120 |  |  |  |  |  |
| Intense<br>Precipitation  | Number of days per year with rainfall exceeding            |          |                      |                     |                    |  |  |  |  |  |
|   | 1 inch   | 10       | 10 (10 to 11) 12     | 10 (11 to 12) 13    | 10 (11 to 13) 14   |  |  |  |  |  |
|   | 2 inches   | 1        | 1 (1 to 2) 2         | 1 (1 to 2) 2        | 1 (1 to 2) 2       |  |  |  |  |  |



# The Next Norman Borlaug?



## Why does this matter to your farm?



- Assuming favorable free trade conditions, there's a lot of economic opportunity for NY farmers in the coming decades.
- We will have water.
- We will have reasonable weather.
- We will have access to markets.

## But will we have technology?



Oklahoma State University survey in 2015 found that 80% of Americans surveyed believed that all foods containing DNA should be labeled.

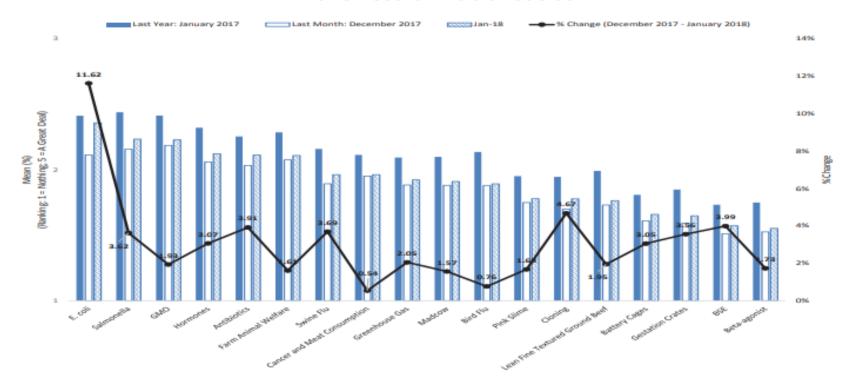
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and Life Sciences



# Oklahoma State Food Demand Survey - Consumer Concerns

Awareness of Food Issues





#### One-in-six Americans care a great deal about the GM foods issue

% of U.S. adults who say they care \_\_\_\_ about the issue of genetically modified foods

| ■ A great deal |  | ■ Some | ■Not too much |    | ■Not at all |    |
|----------------|--|--------|---------------|----|-------------|----|
| 16             |  |        | 37            | 31 |             | 15 |

Note: Respondents who did not give an answer are not shown. Source: Survey conducted May 10-June 6, 2016. "The New Food Fights: U.S. Public Divides Over Food Science"

#### PEW RESEARCH CENTER





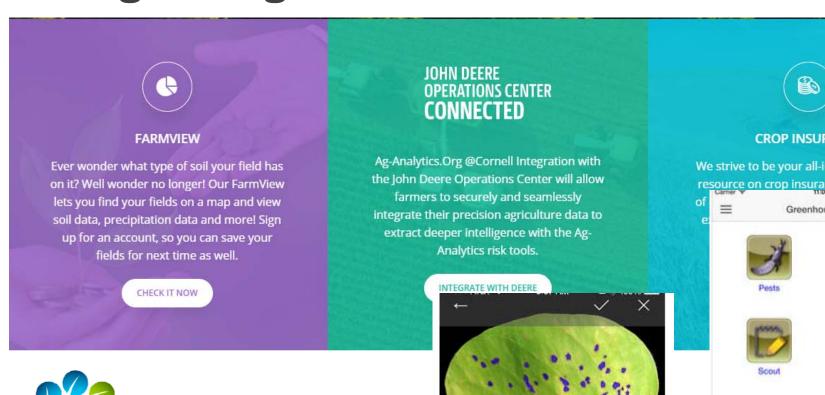
TRANSPARENCY

# **Land Grant Foci**



- Digital Agriculture
- Plant Breeding
- CEA
- Food Science

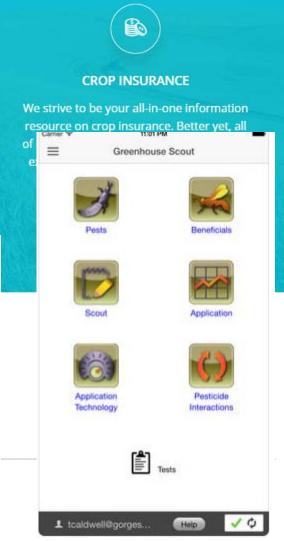
## **Digital Ag Tools from Cornell**

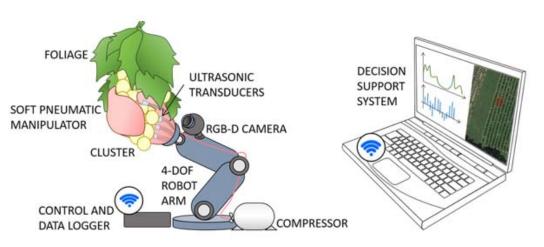






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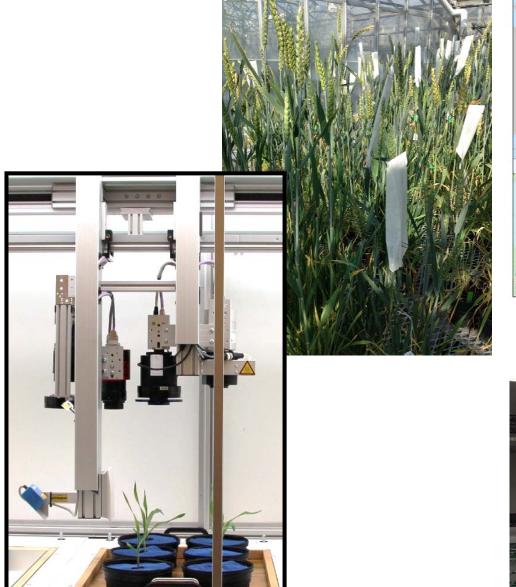
# **Plant Breeding**



Cayuga White – 1972 Geneva Licensed by
Double A
Vineyards –
Fredonia,
NY

2011 production almost 2,000 tons, 2 million bottles









# Controlled Environment Ag - CEA







Food Science Innovation





Sam Alcaine, M.S. '07, assistant professor in the Department of Food Science, pours batches of alcohol brewed from acid whey. The various colors are derived from fruit and other natural ingredients added to the beer. Photo by Patrick Shanahan.



College of Agriculture and Life Sciences





2006

2012

2013

2015 - 2016

Today

Company was founded - then

tart cherries.

called CherryPharm. Cornell partnered with founder to develop shelf-stable drink that retains anti-inflammatory, muscle-damage recovery powers of

Development with Cornell Food Venture Center began and product was finalized in November 2006.

CherryPharm begins selling products in stores. Moved to Cornell Ag and Food Tech Park as 1st tenant. Hired Cornell graduate student as director of product development.

CherryPharm changes name to Cheribundi.

Cheribundi attracted first major retailer -Kroger. Provide more manufacturing space at Tech Park to handle growing sales.

Costco, Target, and Walmart start selling Cheribundi. Sales jumped from \$3 million to \$15 million. Production went from 2-3 days a week to 7 days a week.

Cheribundi and Cornell Tech Park worked to relocate to new facility; a \$4M investment. Added 35 jobs for total of 56 FT employees. Contributes to ag jobs across NYS and Michigan for total of 8M lbs. of cherries. ESD provided \$700K in grants.

Todav

Over 200 pro and college teams use Cheribundi for pain relief, faster muscle recovery, and better sleep. Available in retailers nationwide. \$20M in revenue and growing.



2013

Love Beets partners with Cornell on vegetable disease management. Wegmans & Krogers sell Love Beets in US.

Love Beets expands distribution to 7K stores in North America.

Love Beets partners with LiDestri to build US plan and receives financial support from NYS.

2015

Love Beets opens plant in Rochester. NY. Buys some beets from NYS farmers. Partners with new Cornell Tech Park tenant - Assured Edge Solutions - to turn beet byproduct into beet powders.

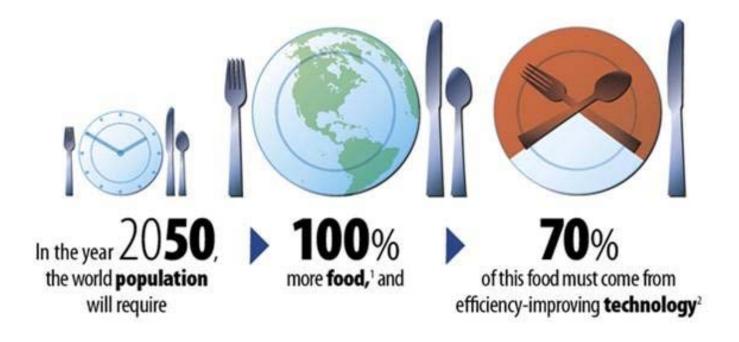
2016

Love Beets grows employment to 125 FTE and helps beet farmers improve grow techniques and yields. More beets bought from NYS famers resulting in \$26M in sales.

Love Beets announces expansion of product lines and commits to adding 100 jobs in Rochester and buying most of its beets from local famers. Partnering with NYS farmers to develop new products (radishes, etc.)

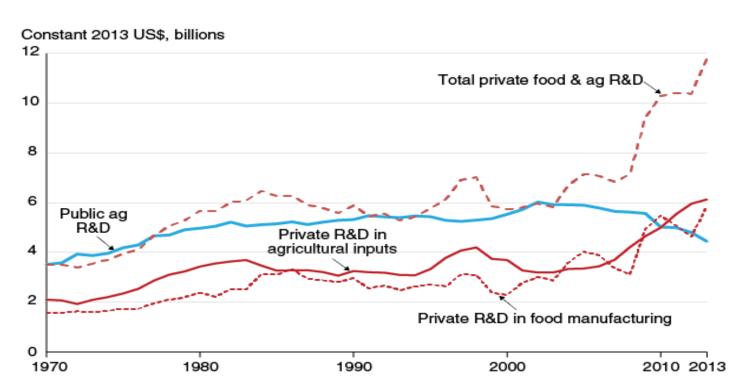


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## Private vs. Public R&D

Private sector and public sector funding of R&D begins to diverge significantly in the early 2000s



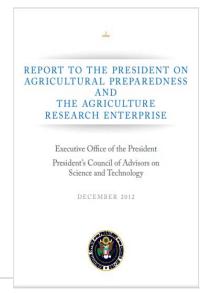
Annual spending on research is adjusted for inflation by a research price index constructed by ERS. R&D = research and development. Source: USDA, Economic Research Service.



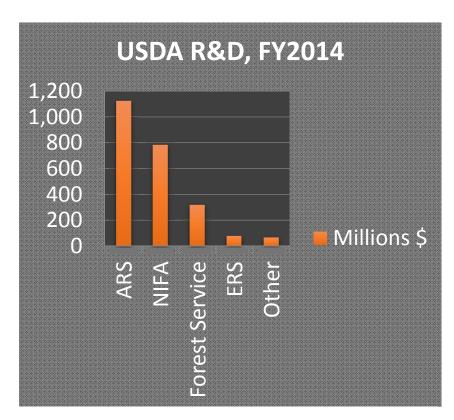
### **R&D Trends**

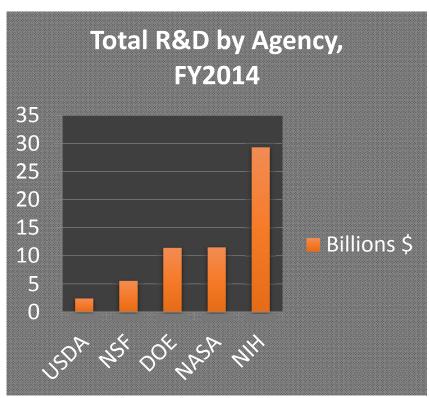
- Since 2009 China has been outpacing the US in public spending on Ag R&D
- Brazil and Argentina spend more than US on Ag R&D
- In 2011, for the first time, over half (52%) of the Ag R&D on crop breeding, informatics, fertilizers, pesticides and food tech in rich countries was done by the private sector
- Since 2015 researchers in China have filed for more patent protections/licenses than researchers in the United States (not ag specific)





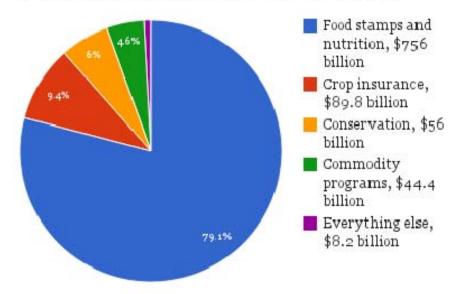
#### Less Research = Less Innovation





# R&D represents slightly less than 2% of the last Farm Bill

#### What's in the farm bill? (Costs from FY2014-2023)



Source: Washington Post 2014



### **NYS Matters**





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